



186 Combs Drive

Merlin, OR 97532-9769 USA

Ph. 541.474.1113 • Fax. 541.474.9447

Toll-Free Order Line. 1.800.350.7751

## INTRODUCTION TO RAPID TAC DISTRIBUTORSHIP

\*\*\*\*\*PLEASE REVIEW BEFORE APPLYING\*\*\*\*\*

Because Rapid Tac Inc. does not sell directly to retailers and end users of our products, we consider our distributors to be a key element in our business model. We review each Distributor Application carefully to ensure a good fit and a successful working relationship. We are not looking for companies who are simply clearing houses, rather we are looking to build strong partnerships within the specific industries we supply.

Key factors we consider when reviewing a potential distributor include, but are not limited to:

- Professional presence in the industry or industries they supply
- Knowledgeable sales professionals able to assist customers with our product line
- Pro-active marketing and growth strategies
- Location of outlet(s), geographical proximity to other distributors
- Relevance of our products as compared with other lines carried
- Efficient purchasing and accounting practices, good communication
- Excellent credit references for those requesting terms

We desire to build lasting relationships with our distributors for continued mutual success.

If your company reflects the qualities listed above, we welcome you to complete the following Distributor Application. Be assured that your application will be given careful consideration and that we will contact you with any questions or requirements for additional information as needed. Thank you in advance for your interest in the Rapid Tac line of products.



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### DISTRIBUTOR APPLICATION

- **Company Information**

Name \_\_\_\_\_

DBA \_\_\_\_\_

Business Type (check one) Corporation\_\_\_\_ Partnership\_\_\_\_ Sole Prop.\_\_\_\_ LLC\_\_\_\_

Federal Tax ID \_\_\_\_\_ Business Start Date \_\_\_\_\_

Corporate Address \_\_\_\_\_  
\_\_\_\_\_

Telephone \_\_\_\_\_ Fax \_\_\_\_\_

Web Address \_\_\_\_\_ E-mail \_\_\_\_\_

Billing Address \_\_\_\_\_  
\_\_\_\_\_

Shipping Address \_\_\_\_\_  
\_\_\_\_\_

- **Contact Information**

Purchasing Contact Name \_\_\_\_\_

Telephone \_\_\_\_\_ E-mail \_\_\_\_\_

PO Confirmation E-mail (if different from above) \_\_\_\_\_

Accounts Payable Contact Name \_\_\_\_\_

Telephone \_\_\_\_\_ E-mail \_\_\_\_\_

INVOICE E-mail (if different from above) \_\_\_\_\_

- Business Profile

1. List the type of industries you supply (i.e. sign, industrial supplies, automotive, marine, aircraft, RV, etc.)

\_\_\_\_\_

2. Please list three of your current vendors:

\_\_\_\_\_  
Company                                      Company                                      Company

3. What is your selling radius/area? \_\_\_\_\_

4. Do you have a store front? \_\_\_\_\_ Own or Rent \_\_\_\_\_

5. Do you have multiple locations/outlets? \_\_\_\_\_

6. Do you sell online? \_\_\_\_\_

7. Do you currently sell products similar in function to the Rapid Tac line?    Yes \_\_\_\_\_    No \_\_\_\_\_

If so, which products? \_\_\_\_\_

8. How large is your current customer base? \_\_\_\_\_

9. How did you hear about Rapid Tac products? \_\_\_\_\_

- Officer Information

Name \_\_\_\_\_ Title \_\_\_\_\_

Phone \_\_\_\_\_ E-mail \_\_\_\_\_

Name \_\_\_\_\_ Title \_\_\_\_\_

Phone \_\_\_\_\_ E-mail \_\_\_\_\_

- Banking Information (Complete only if applying for Credit Terms)

Financial Institution Name/Branch \_\_\_\_\_

Checking Account # \_\_\_\_\_ Savings Account # \_\_\_\_\_

Line of Credit? Yes \_\_\_\_\_ No \_\_\_\_\_ Amount \$ \_\_\_\_\_ Terms \_\_\_\_\_

Contact Name \_\_\_\_\_ Phone \_\_\_\_\_

- Trade References (Complete only if applying for Credit Terms)

1. Company Name \_\_\_\_\_

Address \_\_\_\_\_

Contact Name \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_ E-mail \_\_\_\_\_

2. Company Name \_\_\_\_\_

Address \_\_\_\_\_

Contact Name \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_ E-mail \_\_\_\_\_

3. Company Name \_\_\_\_\_

Address \_\_\_\_\_

Contact Name \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_ E-mail \_\_\_\_\_

- Authorization (Complete only if applying for Credit Terms)

Applicant hereby (1) authorizes Rapid Tac Inc. to contact trade references for the purpose of obtaining and establishing a credit profile as required to extend terms and (2) authorizes the financial institution listed on this application to release relevant information to Rapid Tac Inc. as it pertains to the financial stability of applicant. Information obtained by Rapid Tac Inc. will be kept in the strictest confidence and used only to evaluate the applicant with regards to the extension of credit terms.

\_\_\_\_\_  
Name (printed)

\_\_\_\_\_  
Title

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date

- **Payment Terms:**
  1. American Express, MasterCard and Visa – a 2% discount is given if distributor pays with credit card at the time of order.
  2. Bank transfer
  3. Pre-approved Credit Terms. Rapid Tac Inc. provides Net 30-day credit terms to qualifying accounts. All payments are to be received by Rapid Tac Inc. on or before the due date as noted on the invoice. All past due invoices are subject to a late fee of 1.5% of the balance due or \$25.00, whichever is greater. A \$25.00 service fee is assessed on all returned checks.
  
- **Ordering:**

Orders are accepted via e-mail and fax. An order confirmation is sent via e-mail or fax for every order received. Please review the order confirmation for accuracy and important information such as ship date, pro or tracking number, current pricing, etc. We make every effort to ship orders within 48 hours of receipt, many times on the same day as ordered. Therefore, please let us know immediately if there is an error on the confirmation. Unless we hear from you in a timely manner, we will assume that the order is correct as written and will ship accordingly. Please note that we have a three (3) case minimum order.
  
- **Shipping/Freight**

Refer to the Rapid Tac Inc. Freight Program (last page).
  
- **Returns**

All claims must be presented within 10 days of receipt of merchandise. Items are not returnable unless proven defective and are accepted for replacement only. All merchandise in question is subject to inspection and acceptance by Rapid Tac Inc. Only items that are proven defective will be replaced. Rapid Tac Inc. will provide technical advice to assist in determining the adequacy of our products for the particular purposes and uses intended by our customers, however the user shall ultimately determine the suitability of our product for his specific use and assumes all risks and liability in connection therein.
  
- **Shipping Damage**

All orders are shipped FOB Merlin, Oregon and are professionally packed to ensure that they will arrive in perfect condition. However, in the event items are damaged in shipping please contact the freight company directly and then notify Rapid Tac Inc. It's always prudent to save packaging materials, take pictures, etc. in the event a claim needs to be filed. Rapid Tac Inc. will make every effort to aid you in the claims process, but please remember that shipments are ultimately the responsibility of recipient once they leave our facility.
  
- **Website**

You will find a wealth of information on our website, [www.rapidtac.com](http://www.rapidtac.com), including Instructional videos, SDS, Product Information, a Distributor Locator, helpful links and more. This is also a great resource to refer your customers. Logos and product photos can be downloaded from [www.rapidtac.com/media](http://www.rapidtac.com/media).

- Product Line
  - Rapid Tac – Application fluid for high performance premium cast films
  - Rapid Tac II – Application fluid for intermediate calendered and specialty films
  - Rapid Remover – Adhesive residue removal
  - Rapid Prep – Wax, oil, grease and silicone removal
  - Rapid Clear – Glaze and polish
  - Squeegees – 4” and 6” to aid in application and removal
  - Squeegee – Rubber
  - Chizzler Removal Tool
  
- Inquiries
  - Feel free to contact Rapid Tac Inc. with any questions at 800-350-7751 or [mail@rapidtac.com](mailto:mail@rapidtac.com).
  - Our business hours are Tuesday through Friday, 6:00 AM to 4:30 PM pacific time. Note that we are closed on Mondays.
  
- Certification (completion is required to process application)

By signing below, you certify that you are an authorized agent of the applicant company and that all information provided on this application is true and correct to the best of your knowledge. Further, you certify that you have read, agree with and will adhere to the policies and terms set forth by Rapid Tac Inc. and that said policies and terms shall govern all business transactions between applicant company and Rapid Tac Inc.

\_\_\_\_\_  
Name (printed)

\_\_\_\_\_  
Title

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date



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## RAPID TAC INC. FREIGHT PROGRAM

PARTNERING WITH DISTRIBUTORS TO SHARE THE COST OF LTL FREIGHT

### LTL FREIGHT PARTNERSHIP TIERS

# OF CASES* SHIPPED TO A SINGLE LOCATION	% FREIGHT PAID BY RAPID TAC INC.**	% FREIGHT PAID BY DISTRIBUTOR
36 to 71	50%	50%
72 to 143	70%	30%
144+	100%	0%
30 Gallon Drums 4+	50%	50%

\*Cases include all bottle sizes. 5-gallon drum = 1 case. 30-gallon drum = 8 cases (for the purpose of combining with boxed products).

\*\*Note that Rapid Tac pays for straight freight ONLY.

All accessories are the responsibility of the consignee (Example: Lift Gate, Delivery Appointment, etc.) and will be charged as a separate line item on your invoice.

For orders under 36 cases:

LTL Freight:

- As a rule, palletized orders ship Freight Collect with the carrier of your choice (if possible).
- For those who prepay via credit card, Rapid Tac offers to prepay/add freight using our carrier.

Parcel Shipments:

- Shipped via FedEx Ground - prepay/add or collect.
  - Shipped via UPS Ground - collect.